

## FOR IMMEDIATE RELEASE

Media Contact: Rusty Keller 541-899-4800 rusty.keller@globalcache.com

## Global Caché and CasaWorks Announce VAR Agreement

CasaWorks to Resell Global Caché Products with Cielo Home Management Systems and m e d i o<sup>TM</sup> Digital Media Servers

<u>Jacksonville, OR – Nov 12, 2004</u> – Global Caché, the award winning provider of products that enable technology in homes and businesses, and CasaWorks, a hardware and software provider of technologies necessary to implement automation in mainstream homes, announced today they have signed a Value Added Reseller agreement allowing CasaWorks to bundle Global Caché's products with its award winning Cielo<sup>TM</sup> Home Management System.

Global Caché's products include the GC-100 Network Adapter, a flexible and easy to use hardware device connecting IR, serial and digital I/O (relay) devices to a network. The GC-100 addresses the growing number of homes with high-bandwidth Internet and networking capability, enabling the use of network-based software to control and automate diverse devices throughout the home. In addition, Global Caché provides IR learning devices, receivers, sensors, and conversion cabling to connect previously unconnected systems to a network. Global Caché products are based upon open systems and accepted industry standards.

CasaWorks provides embedded hardware and software solutions that integrate seamlessly with existing systems in the home, and are easily customized to suit the lifestyle of the homeowner. Cielo Home Automation Gateways are at the center of the Cielo Home Management System. Powerful, yet easy to install and maintain, the gateway allows homeowners to take control of all the home's systems and make them behave as an integrated whole. m e d i o<sup>TM</sup> Digital Media products organize all of your digital media and make them easy to find and use. miCasa<sup>TM</sup> is a new line of accessories for the Cielo Home Management System. Access to home systems can be obtained with affordable and convenient miCasa touch-panel displays, both wired and wireless and connections can be made to the new world of Z-Wave enabled products with the miCasa Z-PC USB to Z-Wave transceiver.

"CasaWorks is dedicated to providing cost-effective, easy to use products for seamless and effortless home control.

To accomplish that we provide a library of out-of the box scenes that can be simply configured to meet the needs of the customer," said CasaWorks' President, Michael Arendall. "It's all about providing a powerful solution that's simple for our dealers and installers to implement. Global Caché's GC-100 Network Adapter, IR Learner, and other connectivity products fit perfectly into that scenario, delivering a cost-effective and simple way to deliver our services to the farthest reaches of the home."

"Our GC-100 Network Adapter, IR Learner, and other products were all developed to very simply and affordably connect networks to IR, serial, and relay devices so they can be accessed and managed by control software and hardware like CasaWorks'," said Global Caché President Walt Keller. "We're very pleased that CasaWorks has chosen our products to integrate with their exciting new technology, and are looking forward to working with them to deliver an optimized and cost-effective solution to their customers."

## About Global Caché, Inc.

Global Caché is dedicated to producing state-of-the-art products that enable technology in homes and businesses. Our GC-100 Network Adapter provides the means for PC-based home automation and management software to access, control, and deliver services in a networked home to diverse and previously unconnected devices and appliances. Global Caché sells through distributors, VARs, and OEMs. For more information on Global Caché and our products and services or to place an order, visit online at <u>www.globalcache.com</u> or call us at 541-899-4800.

## About CasaWorks, Inc.

CasaWorks is an embedded hardware and software innovator and is developing technologies necessary to implement automation in mainstream homes. Using state-of-the-art software technology and tools, the company is creating innovative products that are easy to install and economical to own. With more than 15 years of experience working with software and hardware automation systems in commercial applications, CasaWorks is now focused on the growing residential market. For more information, see the CasaWorks web site at <u>www.casaworks.com</u>.